 

**GLOBAL EXPRESSION OF INTEREST (EoI) UNDER INTERNATIONAL COMPETETIVE BIDDING (ICB) BASIS FOR UPGRADATION OF SUVALI OFFSHORE PLATFORM FOR CB/OS-2 BLOCK**

**Cairn Oil & Gas**, a vertical of **Vedanta Limited**, (“VL”), is the Operator of CB/OS-2 block on behalf of itself and its joint venture partners ONGC Limited and Tata Petrodyne Limited. The CB/OS-2 Block is located on the south west coast in the state of Gujarat, India.

VL on behalf of the JV partners invites reputed contractors (both Indian and International) to express their interest to participate in International Competitive Bidding Process (“ICB”) with capabilities in Design, Supply & Installation of Process Equipments; Supply, Fabrication, Erection, Hook-up, Testing & Commissioning of Piping; Erection of Rotating & Static Equipments; Design, Supply, Erection, Hook-up, Testing & Commissioning of Electrical and Instrumentation Works at Existing Off-Shore Production Platform.

In order to sustain production and secure future growth, company intent to provide Artificial Lift Facility at Existing Off-Shore Platform.

**Design, Supply, Installation, Erection, Testing and Commissioning (SITC) of Process Equipment, Mechanical, Piping, Electrical and Instrumentation works.**

**Brief Scope of work**

1. Mechanical Works
   * Design, Fabricate, test, supply, erect and commission process equipment.
   * Supply of Pipe, Pipe Fittings, fasteners, gaskets, structural material, etc. as per MTO.
   * Erection, testing and commissioning of rotating equipment
   * Fabrication, Erection, etc. as per drawings & company guidelines.
   * Testing and Commissioning as per Company guideline, including Hydro-test.
   * Painting, Blasting & Hot Insulation on pipeline.
2. Electrical Works
   * Design, Procure, Supply, Installation, Test and Commission of Electrical Equipment as per SLD & MTO / as per company guidelines.
   * Works includes; charging system @ 8 kW with battery bank for uninterrupted power supply (each battery capacity @ 5000 Ah), Power, Control & Communication Cables, cable trays, Junction boxes and panels, termination kits, consumables etc.
   * Integration with power sources and distribution system @ process equipments.
   * Control & Communication with present Telemetry / PLC system.
3. Instrumentation Works
   * Design, Procure, Supply, Installation, Test and Commission of PLC driven Atomisation system as per MTO / as per company guidelines.
   * Works includes; PLC based Control system, Power, Control & Communication Cables, cable trays, transmitters, control valves, shut down valves, F&G detectors, Junction boxes and panels, termination kits, consumables etc.
   * Soft and Hard wire integration between Gas Engine Driven Pump Package, Platform process equipments.
   * Control & Communication with present Telemetry / PLC system

Only those Parties or Consortiums who possess substantial and proven track records of executing projects of similar nature in brownfield environment and meet the “Specific Pre-Qualification Criteria” defined below shall respond to this EOI.

**TECHNICAL PRE-QUALIFICATION CRITERIA**

The Contractor or Leader of Consortium shall have successfully executed,

At least one project in Offshore platform involving supply, erection and commissioning of process equipment, E&I equipments and accessories, installation, hook-up, testing and commissioning works in last 10 years. Above mentioned shall be either from single project or from multiple projects but within last 10 years. Only completed projects shall be considered for evaluation. In that specific project, Bidder or Leader of Consortium shall have successfully executed the main activity (as mentioned above except E&I)of the project by himself and not through sub-contractor. If intent to sub-contract the E&I work, then the credentials of the sub-contractor shall be submitted with relevant Offshore platform experience and meeting above mentioned criteria.

The 10-year time period mentioned above shall be reckoned from the date of issue of this EOI.

**FINANCIAL PRE-QUALIFICATION CRITERIA**

**Parameters to be considered for Pre-Qualification**

* Turnover of the Contractor in each of the immediately preceding two financial years should be equal to or more than the estimated average annual Contract value.
* Positive Net worth in each of the immediately preceding two financial years.
* Liquidity ratio in each of the two preceding financial years shall not be less than 1.

**Bidders are requested to submit the following pre-qualification documents as a minimum:**

* Bidder’s history / profile.
* Details of similar projects which bidder carried out involving supply, installation, testing and commissioning of : processing equipment, E&I equipments and accessories, hook-up in Offshore platform in last 10 years with the name of the Client, Client references along with contact details, Contractual Duration, scope of services for each client with schedule - start and end dates, Performance records.
* Present work commitments and anticipated work load.
* Overall Organisation structure, CVs along with Qualification & Experience of Key Technical personnel and list of equipment specific to this project.
* Execution capabilities shall be clearly identified in the submission attaching PEP / Photographs / list of equipment, tools & tackles etc.
* Contractor’s established Health, Safety and Environment (HSE) Policy, Procedures & Manual.
* Valid ISO 14001:2015 and OHSAS 18001:2007 or equivalent certification.
* Last Three Years HSE Performance (including Subcontractors) w.r.t. Man-Hours Worked, Total Number of Fatalities, Number of Lost Time Incidents, Number of First Aid cases and Number of Environmental Incidents (spills, emissions etc.)
* In the last 5 years, has your organisation or your Subcontractors ever been the subject of a prosecution under any Government/State HSE regulations or other similar legislation?
* Details of training & competency (process to assess the skills of your workers to assure they are qualified and competent, specific Safety Training procedure / programme)
* Contractor’s established accredited QMS system: Certificate, QMS Manual, QA/QC Policy, Plan and Procedures. Typical Quality Assurance Plan /Inspection & Test Plan (As applicable), Typical Standard operating Procedure for the intended SOW, Proven Track Record of providing similar service for last 3 years
* Valid ISO 9001:2015 or Equivalent certificate for the intended scope
* Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest

Also, note -

* Standalone financials of the bidding entity will only be considered, Where the bidding entity is unable to meet the financial evaluation criteria, Parent/ Holding co. audited financials can be considered, subject to:

(i) Submission of financial guarantee in the form of 10% Bank Guarantee of Contract value.

(ii) Commitment letter from Parent/ Holding Co. to provide financial support to the bidding entity.

* In case of consortium, bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Leader of the consortium should be carrying out the major scope of work (Fabrication or Installation) on their own. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth and liquidity in proportion to the percentage of work to be performed by them.
* Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
* Latest audited financial statement should not be older than 12 months on the date of EOI.
* In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
* All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested vendor should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link for the corresponding EOI listing on the Cairn website i.e. [**http://www.cairnindia.com**](http://www.cairnindia.com) and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.